

STS SCHEDULE DISCOUNTS

STATE OF OHIO - CONTRACT #800391 OFFICE FURNITURE



What is an STS?

A State Term Schedule is a blanket purchasing method negotiated by the state, which helps state agencies, colleges, universities, and municipalities save money and increase efficiency when purchasing common goods and services (e.g. furnishings).

Are the savings significant?

Yes - STS contracts are established to save state agencies big money. In most cases, STS contracts are negotiated to deliver high quality products at affordable prices. It is often the differentiating factor in selecting vendors and suppliers.

Here is our proof.

Allermuir has established an STS contract with the State of Ohio, which allows us to deliver world-class contract furniture and workspace solutions to state agencies and other authorized entities at affordable prices. See below for discount details.



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ALLERMUIR	SEATING AND TABLES	
	DROP SHIP	DEL & INST
UP TO \$100,000	49.0%	44.0%
\$100,001 TO \$200,000	51.0%	46.0%
\$200,001 TO \$500,000	54.0%	49.0%

SENATOR	SEATING AND TABLES	
	DROP SHIP	DEL & INST
UP TO \$100,000	51.0%	46.0%
\$100,001 TO \$200,000	54.0%	49.0%
\$200,001 TO \$500,000	56.0%	51.0%

	DESK & BENCHING	
	DROP SHIP	DEL & INST
UP TO \$100,000	57.0%	51.0%
\$100,001 TO \$200,000	60.0%	54.0%
\$200,001 TO \$500,000	63.0%	57.0%

PERCENTAGES ON ORDERS OVER \$500,000 WILL BE NEGOTIATED.
FREIGHT SURCHARGE OF \$95.00 FOR ORDERS LESS THAN \$4000 LIST

ANCILLARY SERVICES	
DESIGN	\$60 per hour
STORAGE	\$0.065 per sq.ft. monthly
PROJECT MANAGEMENT	\$50 per hour
RECONFIGURATION MOVE MANAGEMENT: LABOR & INSTALLATION	\$45 per Regular Hour (Business hours 7 AM - 5PM) \$62 per Non-Regular Hour

MOVE LABOR MUST BE USED IN CONJUNCTION WITH INSTALLATION AND RECONFIGURATION ONLY. DELIVERY AND INSTALL BASED UPON NON-UNION LABOR DURING REGULAR BUSINESS HOURS 7 AM- 5 PM.

SENATOR & ALLERMUIR REPRESENTATIVES

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